



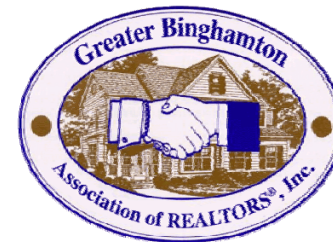
What does it take to get a Real Estate License in New York State?

- For a Salesperson License:
 - You must be at least 18 years of age
 - You must not have been convicted of a felony
 - You have to successfully complete the 75 hour Salesperson Pre-Licensing course with a minimum of 90% attendance and pass the associated exam
 - You must have a sponsoring broker
 - You must pass the separate New York state exam
 - You must be a permanent resident of the United States
- For a Brokers license: (all of the above plus)
 - You need two years of experience as a licensed real estate salesperson or three years experience in general real estate
 - Pass both the qualifying salesperson course of 75 hours and an additional 45 hour real estate broker course
 - Pass a qualifying examination administered by the Department.

For more information you can go to the Department of State website at:
www.dos.state.ny.us

Greater Binghamton Association of
REALTORS® Inc.
19 Jennison Ave.
Johnson City, NY 13790

The 30 Hour Remedial Qualifying Course



Real Estate School

The best mix of practicing, successful, professional instructors in the area!

The 30 Hour Remedial course is completed in a 1 week module setting in the evenings.

The full module must be completed to either qualify for your brokers license or your salesperson license (if only 45 hours was taken).

There is a Department of State attendance regulation. You need to pass the final exam on one of two tries to pass the course.

30 Hour Remedial Course

| | | |
|---------|------|-------------------------------|
| 4/27/09 | 4-6 | Property Insurance |
| | 6-9 | Income Tax in RE |
| | 9-10 | Mortgage Brokerage |
| 4/28/09 | 4-5 | Predatory Lending |
| | 5-9 | Condos & Coops |
| | 9-10 | Contract Prep |
| 4/29/09 | 4-6 | Municipal Agencies |
| | 6-9 | Taxes & Assessments |
| | 9-10 | Pricing Properties |
| 4/30/09 | 4-10 | Commercial & Invest. Prop. |
| 5/1/09 | 4-8 | Comm. & Invest. Prop. (con't) |
| | 8-10 | Property Management |

This course qualifies for 22.5 hours of continuing education for salesperson licensees.

If you would like to try this course on- line, go to our website: <http://www.gbingar.com/onlineeducation.htm>

Please call with questions: 607-798-8245
Suzanne Close, Director of Education

LOCATION:

Greater Binghamton Association of REALTORS®, Inc.,
19 Jennison Ave, Johnson City, NY 13790

DATES: The course dates are per the schedule to the left, the final exam is on Monday, May 4, 2009 from 6-9pm.

INSTRUCTORS:

Ethelyn Enos, GRI
William Haidinger
Jerry Loy, ESQ.
Randy Templeman, ABR,CRB,CRS, e-PRO,GRI, SRES
Jim Trevitt, GRI

COST: The 30 Hour Remedial Qualifying course cost \$300.00.
If the school exam is not passed within two sittings, the entire course needs to be retaken .

RESTRICTIONS: If you have already taken the 45 Hour Salesperson Pre-Licensing Course, this course completion is needed prior to applying for your Salespersons license. If you are already licensed as a salesperson, this course is needed prior to taking your brokers course and prior to applying for your Brokers license.

REFUND POLICY: Full refund if requested in writing more then 5 business days prior to class start. Refund minus 25% of cost or \$25.00 which ever is greater in the 5 business days prior to class, no refund on day of class or after class begins.

CANCELLATION POLICY: GBAR reserves the right to cancel the course when there are an insufficient number of registrants. Notification will be made by phone. IF GBAR cancels the course, there will be a full refund.

30 Hour Remedial Qualifying Course

Your Name: _____

Home Address: _____

City: _____ State: _____ Zip: _____

Phone: (C): _____ (O): _____

Fax: _____

E-mail Address: _____

Tuition: **\$300.00** _____

Text Book: **\$45.00** _____

_____ My check is enclosed.

_____ Charge my (circle one): VISA M/C

Card Number: _____

Expiration Date: _____ / _____

Signature: _____

Billing Address if different:

Do you have any disabilities that require special accommodations, including provisions for auxiliary aids/services? If so, please identify your special needs when registering.

Registrations will be taken up to one week prior to course start date or until the course if full, after that date it will be on an as available basis.

Mail registration with check to: GBAR, 19 Jennison Ave., Johnson City, NY 13790

Fax registration with credit card information to:
(607) 798-8246

Call: Suzanne Close (607) 798-8245