

Working with Foreclosures – what you need to help your clients.....ALSO

KNOWN AS.....Foreclosures 4 REALTORS®(so we don't look like dummies)

Tuesday March 2, 2010

1pm-4pm

at the Association Office, 3 CE credits

GBAR Members: **Last Chance - NO CHARGE!!!**

Non-members \$50 with CE, \$45 without CE

Instructor: Kay Graves, ABR, CRS, GRI

DON'T MISS

Free CE Education due to a NAR Grant



This course walks you through the process of finding and selling REO properties. You learn where to locate them on the MLS system, how to make acceptable offers, how to handle multiple offers on a property and effective in dealing with the changes that occur after the negotiation as well as the inspections, repairs, appraisals and title transfer issues

Name _____ Home Address _____

City State Zip _____ Company _____

Home Phone _____ Office Phone _____

Fax _____ Email _____

UID# (License #) _____

PAYMENT

■ Enclosed is my check payable to GBAR in the amount of \$ _____

Charge (circle one): _____ Card # _____

Expiration Date _____ Authorized Signature _____

If you have any special needs, please identify them when registering. Cancellation requests must be made in writing and may be subject to a 25% processing fee. Tuition is forfeited for registrants who do not attend.

Greater Binghamton Association of REALTORS®, Inc.

19 Jennison Ave., Johnson City, NY 13790

Phone: 607-798-8245, Fax: 607-798-8246, E-mail: educate@gbingar.com

No Payment due for Members!